## **Cohort Groups**

Cohort #	1	2	3	4	5	6	7
Facilitator	José Balcazar	Caroline Cummings	Corey Wright	Stephanie LeQuieu	Ariel Ruben	Mike Johnston	Laura Furgurson
Mentor	Ani Raas	Ron Green	Toraj Khavari	Rod Ray	Seth Clark	Michael Couch	Wendy Ludwig

## **Virtual Etiquette**

- → Please remain **MUTED** throughout the main sessions. We DO want you to interact though, so if you have questions, post them in the **CHAT** feature or use the "**Raise Hand**" feature, we will call on you to unmute.
- → This program is about learning and growing better at finances together. Please do not market your services to classmates.
- → Be on time! Breakout rooms are at the beginning of most workshops, so do your best to show up.
- → This is a place for learning and inclusivity. We are here to support you and we want you to be supportive of each other. Be sure to give others a chance to speak!
- → All things share in breakouts are **CONFIDENTIAL** and should not be shared.





# Week 7

**Budgets & Forecasts: Introduction & Application** 



#### 13 Weeks of Financial Fun!



**Week 5: Managing Balance Sheets** 

Week 6: Pricing & Margins

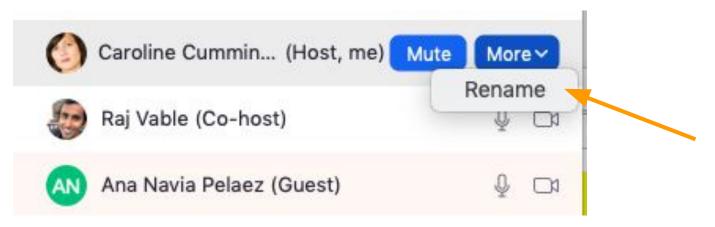
Week 7: Budgets & Forecasts: Introduction & Application

Week 8: Budgets & Forecasts: Strategic Forecasting &

Management



## Click "Participants" to Rename Yourself



#### **Cohort Number + First and Last Name**

(This is necessary to facilitate transferring you to current break-out sessions. Thanks!)

**Example:** 3 - Corey Wright



## All main sessions will be recorded

(but <u>not</u> break-out rooms)









# business Ore on













## Thank You!





#### **Julia Carlson**

CEO / Founder

Financial Freedom Wealth Mgmt Group





# Margin Formula?

(Revenue - Cost)

Revenue





# Survey Time!

# Help us help you!

https://forms.gle/fLGH8NFw2gFExpkn8

(by the end of next week, the 18th)



### **Budgets & Forecasts: Introduction & Application**



### **Peter Thorsson**

Business Development and Strategic Partnerships, SMB Mentor







# M®NEYmaker Logistics + Q&A

## This Week's Homework

Please take our
MONEYmaker Midterm
Survey!
(:

https://forms.gle/kgtPBt5 MChzvZHr87





## This Week's Homework

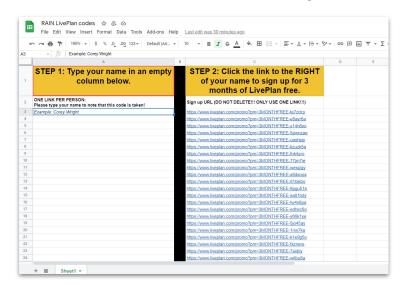
#### **Video & HW Instructions**

On the Week 7 Resource Page!



#### **LivePlan Sign-Up Links**

On the Week 7 Resource Page!



Video, Links, & Resources will be live after 2pm.





## **This Friday:**

MONEYmaker Mentor
Hour with Peter Thorsson

Friday @ 9:00 am via Zoom, info & link on Resources Page



**Peter Thorsson** 

Business Development and Strategic Partnerships, SMB Mentor



# Week 8

**Budgets & Forecasts: Strategic Forecasting & Management** 

Peter Thorsson, Palo Alto Software

Log in at 9:00 sharp to head straight to your cohort group for debrief and networking!





## **Questions + Networking**

Feel free to leave now if you need to go. We'll stick around for a few more minutes if folks have any follow up questions!

